



ELEMENT, CLASSIC AND CLASSIC SIGNATURE TERMINALS IN-STORE PAYMENT SOLUTION

Desjardins & Co.

Element, **Classic** and **Classic Signature** in-store payment terminals are perfect for any size merchants who want to offer their customers a variety of payment options using countertop equipment.

Element	Classic	Classic Signature
The ideal solution for small businesses and professionals who need basic, affordable countertop equipment.	The ideal solution for merchants who need countertop equipment that offers several payment options.	The ideal solution for merchants who want cutting-edge technology countertop equipment that is compact yet has a large colour screen, and which accepts contactless payment.

Boosts sales

- ▶ The enhanced payment solutions offer encourages consumers to spend their money at your business instead of at another business that doesn't offer these options.
- ▶ Foster customer loyalty by offering better service.
- ▶ Customers who pay with credit and debit cards often make larger purchases than if they were to pay by cash or cheque.

Greater customer satisfaction

- ▶ Consumers appreciate having access to various payment methods as it simplifies management of their personal finances.

Easier management

- ▶ Fewer cash payments mean daily account balancing, bank reconciliation and end-of-day close tasks are faster and simpler.
- ▶ Automatic deposits.
- ▶ You only receive a single account statement (Visa, MasterCard and Interac).
- ▶ You get free access to simple and powerful online management tools.

Quicker service

- ▶ High-speed IP (Internet) connection can process transactions up to five times faster¹ compared to a switched telephone line connection.



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Management solution

Free access to My Station portal, for administering card payment processing data (transaction reports and online account statements).

Customer service

Business Customer Service is available every day of the week to answer your questions, dispense advice and provide support to merchants as they adapt to industry changes.

	Element	Classic	Classic Signature
Transactions accepted	<ul style="list-style-type: none"> • Debit cards: Interac • Credit cards: Visa, MasterCard, American Express,² Diners Club International,² JCB,² Discover,³ China UnionPay,³ Sears,³ and Desjardins private-label cards 	<ul style="list-style-type: none"> • Debit cards: Interac • Credit cards: Visa, MasterCard, American Express,² Diners Club International,² JCB,² Discover,³ China UnionPay,³ Sears,³ and Desjardins private-label cards • Desjardins gift cards • Accord D retail financing program • Loyalty program 	<ul style="list-style-type: none"> • Debit cards: Interac • Credit cards: Visa, MasterCard, American Express,² Diners Club International,² JCB,² Discover,³ China UnionPay,³ Sears,³ and Desjardins private-label cards • Desjardins gift cards • Accord D retail financing program • Loyalty program
Caractéristiques techniques	<ul style="list-style-type: none"> • Ability to store 400 transactions per batch in memory • Ability to print the most recent transaction statement • Available in IP (Internet connection) and switched (telephone line) versions • Accepts magnetic stripe and chip cards 	<ul style="list-style-type: none"> • Ability to store 400 transactions per batch in memory • Ability to print the most recent transaction statement • Available in IP (Internet connection) and switched (telephone line) versions • Accepts magnetic stripe and chip cards 	<ul style="list-style-type: none"> • Ability to print the most recent transaction statement • Available in IP (Internet connection) and switched (telephone line) versions • Big color screen • Accepts magnetic stripe, chip and contactless cards
Delivery, installation and training	<ul style="list-style-type: none"> • Delivery by mail • Installation by merchant in 4 easy steps • Free training over the phone 	<ul style="list-style-type: none"> • Delivery and installation by a technician • Free training by technician 	<ul style="list-style-type: none"> • Delivery and installation by a technician • Free training by technician

Security and standards

(Complies with the best security standards in the payment industry)

- ▶ EMV Standard (chip card)
- ▶ PCI DSS compliant
- ▶ Free updates

Technical support

- ▶ Phone technical support available 24/7
- ▶ In the event of a breakdown, equipment replaced at no charge by technician
- ▶ In IP mode, there is a phone back-up mechanism in the event the Internet connection is interrupted⁴

Included functions

- ▶ Purchase, refund, and cancellation
- ▶ Add tip
- ▶ Purchase with cash withdrawal (debit)
- ▶ Balance inquiry (debit)
- ▶ Preauthorization
- ▶ Employee training mode that does not impact everyday business activities
- ▶ Sales transactions are automatically sorted per employee

¹ Depending on the speed of the merchant's Internet connection. Desjardins Card Services does not guarantee transaction processing speed.

² Merchants must obtain a separate merchant number from these networks to accept payment with these cards.

³ Card acceptance is subject to authorization obtained by phone from these networks.

⁴ A dedicated line must be connected to the terminal to use this feature.

Call us at 1-888-285-0015 or 514-397-4450

With Desjardins Card Services, there are no hidden fees or unpleasant surprises!