

**ANNUAL REPORT 2024** 



Caisse Desjardins de Salaberry-de-Valleyfield

**Head office** 

120, rue Alexandre Salaberry-de-Valleyfield (Québec) J6S 3K4

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## **Desjardins Group**

## 2024 key figures

### 7.8 million

members and clients

## \$3,356 million

in surplus earnings

## \$557 million

redistributed to members and the community

55,290

employees

\$470.9 billion

in assets

\$23.9 billion

in indivisible shared wealth held in the caisses' general reserves<sup>1</sup>

2,313

members of the board of directors

22.2%

Tier 1A capital ratio<sup>2</sup>

\$14.5 billion

in insurance premiums<sup>3</sup>

This data comes from Desjardins Group's Combined financial statements and Management's Discussion and Analysis as at December 31, 2024.



<sup>&</sup>lt;sup>1</sup> Included in the \$29.5 billion total reserves presented in the Desjardins Group's combined financial statements as at December 31, 2024.

<sup>&</sup>lt;sup>2</sup> In accordance with the *Capital Adequacy Guideline - Financial services cooperatives* issued by the Autorité des marchés financiers (AMF) and applicable notably to financial services cooperatives.

<sup>&</sup>lt;sup>3</sup> Direct Written Insurance Premiums.

## **Desjardins Group**

## Information on our business segments

Desjardins Group's financial reporting is grouped by activities, which are defined based on the needs of its members and clients and the markets in which Desjardins Group operates and reflect Desjardins Group's internal management method.

Desjardins Group's financial results are grouped in three business segments, namely **Personal and Business Services**, **Wealth Management and Life and Health Insurance**, and **Property and Casualty Insurance**.

The **Personal and Business Services** segment offers Desjardins Group members and clients a comprehensive, integrated offering designed to meet the needs of individuals, businesses, institutions, not-for-profit organizations and cooperatives. Desjardins Group operates in the financial services market in Québec and is a player in financial services markets outside Québec. This offering meets a range of needs including financial management, savings, payments, financing, specialty services, access to capital markets, development and venture capital, business ownership transfers and advice.

The **Wealth Management and Life and Health Insurance** segment plays a role in developing the financial autonomy of Desjardins Group members and clients, helping them to develop healthy financial habits. This segment supports members and clients, individuals and businesses, through various networks and designs life and health insurance product lines, and investment solutions. It also includes asset management and trust services.

The **Property and Casulty Insurance** segment offers insurance products to protect Desjardins Group members and clients to protect their assets and protect themselves against damage and loss.

Personal and Business Service	Wealth Management and Life and Health Insurance	Property and Casualty Insurance
Surplus earnings before member dividends of \$1,719 million <sup>(1)</sup>	Nets surplus earnings of \$601 million <sup>(1)</sup>	Nets surplus earnings of \$1,101 million <sup>(1)</sup>
Québec's leader in residential mortgages	No. 1 in Canada and in Québec for market-linked	No. 2 property and casualty insurer in Québec
Leader in personal savings in Québec	guaranteed investments	Direct premiums written grew by \$709 million compared to 2023

For more details on each segment, we refer you to Note 30 "Segmented information" of the Desjardins Group 2024 Annual Report. Additionaly, the data presented in the table above is extracted from the "Financial Highlights" section of the 2024 Desjardins Group Management's Discussion and Analysis.

For the year ended December 31, 2024, Desjardins Group recorded net surplus earnings before member dividends of \$3,356 million, including \$(65) million from Other category.

#### Note to readers

This annual report provides an overview of Caisse Desjardins de Salaberry-de-Valleyfield's key financial data as at December 31, 2024.

This document complies with the reporting requirements of the Act respecting financial services cooperatives and the Autorité des marchés financiers and was approved by the caisse board of directors.

Chair Secretary

Frank Mooijekind Jean-François Gagnon

#### About Caisse Desjardins de Salaberry-de-Valleyfield:

A dynamic team

under the general management of Gino Napoleoni

**Dedicated directors** 

Chair Jean-François Gagnon

Vice-Chair Caroline Vallée Frank Mooijekind Secretary

#### Other members of the board of directors

Stéphanie Asselin Isabelle Brisebois Michel Caron Isabelle Coulombe **Audrey Desbiens** Anny Dubois Marc Faubert Marcel Gougeon Nicolas Julien Martin Pilotte Pier-Luc Trépanier

Yvon Vinet

redistributed to members and the community

\$3.5M

in member

2024 key figures for the caisse

40,380

members

\$2.1B

in assets

\$4.0M

including

dividends

Operating surplus earnings of

\$36.7M

Surplus earnings before member dividends of

\$14.5M

The symbols K are used to represent thousands, M for millions and B for billions.

#### SUMMARY OF THE LOAN PORTFOLIO

As at December 31, 2024, the quality of the caisse's loan portfolio remained high. The table below shows the gross carrying amount of loans and their allowance balance by stage:

			Non-cred	it im	pared			Credit-in	pared							
	Sta	ge	1		Sta	ge :	2	Stage	3			Tot	al 2024		T	otal 2023
As at December 31 (in thousands of Canadian dollars)	Gross carrying amount		Allowance for credit losses		Gross carrying amount		Allowance for credit losses	Gross carrying amount	Allowance for credit losses	са	Gross arrying mount	for	owance credit osses	Net carrying amount	N	let carrying amount
Residential mortgages	\$ 1,414,126	\$	237	\$	34,728	\$	161	\$ 3,971	198	\$ 1,	452,825	\$	596	\$ 1,452,229	\$	1,419,473
Consumer and other personal loans	29,904		41		2,204		62	125	55		32,233		158	32,075		32,813
Business and government	257,456		178		44,554		383	7,550	1,774	3	309,560		2,335	307,225		314,955
Total	\$ 1,701,486	\$	456	\$	81,486	\$	606	\$ 11,646	2,027	\$ 1,	,794,618	\$	3,089	\$ 1,791,529	\$	1,767,241

For more information, see Note 2 "Accounting policies" to the Combined Financial Statements of the Desjardins Group for the year ended December 31, 2024.

Loans to restricted parties during the year 2024 totalled \$2.7M. Restricted parties include Caisse directors, the caisse general manager, Federation directors including their relative.

#### SUMMARY OF THE DEPOSIT PORTFOLIO

Deposits consist of demand deposits (payable on demand), notice deposits (payable upon notice) and term deposits (payable on a fixed date). Demand deposits are interest-bearing or non-interest-bearing deposits, primarily accounts with chequing privileges, for which the Caisse does not have the right to require notice prior to withdrawal. Notice deposits are interest-bearing deposits, primarily savings accounts, for which the Caisse has the legal right to require notice prior to withdrawal. Term deposits are interest-bearing deposits, prilarily fixed-term deposit accounts, guaranteed investment certificates or other similar instruments, with a term that generally varies from one day to 10 years and mature on a predetermined date.

As at December 31 (in thousands of Canadian dollars)	Payable on demand		Payable upon notice		ayable on a fixed date	Total 2024	Total 2023
Individuals	\$ 485,144	\$	37,478	\$	801,591	\$ 1,324,213	\$ 1,241,487
Business and government	244,926		1,062		64,698	310,686	314,966
Total	\$ 730,070	\$	38,540	\$	866,289	\$ 1,634,899	\$ 1,556,453

For more information, see Note 2 "Accounting policies" to the Combined Financial Statements of the Desjardins Group for the year ended December 31, 2024.

# **2024 Financial Report**

### Caisse Desjardins de Salaberry-de-Valleyfield

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## Agreed-Upon Procedures Report of the financial report of the Caisse Desjardins de Salaberry-de-Valleyfield

To the members of the Fédération des Caisses Desjardins du Québec

#### **Purpose of this Agreed-Upon Procedures Report**

Our report is solely for the purpose of assisting the members of the Fédération des Caisses Desjardins du Québec to determine whether the information included in the financial report of the Caisse, considering the Caisse's specific accounting adjustments, is in line with the information used for the preparation of the combined financial statements of the Desjardins Group and may not be suitable for another purpose. This report only covers the accounts, and the items specified below in the financial report and does not cover the annual report.

#### Responsibilities of the Engaging Party

The Fédération des Caisses Desjardins du Québec has acknowledged that the agreed-upon procedures are appropriate for the purpose of the engagement. The Fédération des Caisses Desjardins du Québec is responsible for the subject matter on which the agreed-upon procedures are performed.

#### **Practitioner's Responsibilities**

We have conducted the agreed-upon procedures engagement in accordance with the Canadian Standard on Related Services (CSRS) 4400, *Agreed-Upon Procedures Engagements*. An agreed-upon procedures engagement involves our performing the procedures that have been agreed with the Fédération des Caisses Desjardins du Québec, and reporting the findings, which are the factual results of the agreed-upon procedures performed. We make no representation regarding the appropriateness of the agreed-upon procedures.

This agreed-upon procedures engagement is not an assurance engagement. Accordingly, we do not express an opinion or an assurance conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported.

#### Professional Ethics and Quality Management

We have complied with the relevant ethical and independence requirements in the rules of professional conduct/code of ethics issued by the various professional accounting bodies.

Our firm applies Canadian Standard on Quality Management (CSQM) 1, Quality Management for Firms that Perform Audits or Reviews of Financial Statements, or Other Assurance or Related Services Engagements, which requires the firm to design, implement and operate a system of quality management including policies or procedures regarding compliance with ethical requirements, professional standards and applicable legal and regulatory requirements.

PricewaterhouseCoopers LLP 1250 René-Lévesque Boulevard West, Suite 2500, Montréal, Quebec, Canada H3B 4Y1 T: +1514 205 5000, F: +1514 876 1502, ca\_montreal\_main\_fax@pwc.com, www.pwc.com/ca



#### **Procedures and Findings**

We have performed the procedures described below, which were agreed upon with the Fédération des Caisses Desjardins du Québec in the terms of engagement dated January 27, 2025, on the subject matter.

	Procedures	Findings
1	Obtain the trial balance of the Caisse prior to the Caisse's specific adjustments as at December 31, 2024 and compare it to the Caisse's trial balance used in the audit of combined financial statements of the Desjardins Group as at December 31, 2024.	We have obtained the trial balance prior to the Caisse's specific adjustments as at December 31, 2024, and compared it to the trial balance of the Caisse used as part of the audit of the combined financial statements of the Desjardins Group as at December 31, 2024. We have noted no discrepancies.
2	Obtain the Caisse's specific accounting adjustments and add them to the trial balance prior to the Caisse's specific adjustments as at December 31, 2024. Round the result to the nearest thousand dollars.	We have obtained the accounting adjustments specific to the Caisse and added them to the trial balance prior to the Caisse's specific adjustments as at December 31, 2024. We have rounded the result to the nearest thousand dollars.
3	From the Caisse's financial report accounting chart, recalculate the balance of each financial statement line item of the Caisse's financial report using the result of procedure 2.	We have recalculated the balance of each financial statement line item of the Caisse's financial report from the Caisse's financial report accounting chart using the result of procedure 2.
4	Obtain the financial report of the Caisse as at December 31, 2024 and compare it to the result obtained in procedure 3.	We have obtained the Caisse's financial report as at December 31, 2024 and compared it to the result obtained in procedure 3. We have noted no discrepancies.



#### **Restriction on Distribution and Use**

Pricewaterhouse Coopers LLP

Our report is intended solely for Members of the Fédération des Caisses Desjardins du Québec, to the members of the Caisse and to the Autorité des Marchés Financiers. We make no representations or warranties of any kind to any other third party in respect of this report. Our report should not be distributed to parties other than the Fédération des Caisses Desjardins du Québec, the members of the Caisse and the Autorité des Marchés Financiers.

Montréal, Quebec March 5, 2025

<sup>&</sup>lt;sup>1</sup> FCPA auditor, public accountancy permit No. A115888

### **Balance Sheet**

(unaudited)

(in thousands of Canadian dollars)	As at December 31, 2024	As at De	cember 31, 2023
ASSETS			
Cash and deposits with financial institutions	\$ 97,015	\$	14,108
Investment in liquidity fund under management	36,106	Ÿ	88,521
Loans	30,100		00,321
Residential mortgages	1,452,825		1,420,341
Consumer and other personal loans	32,233		33,054
Business and government	309,560		316,396
business and government	1,794,618		1,769,791
All 6 In I			
Allowance for credit losses	3,089		2,550
	1,791,529		1,767,241
Investments in the Federation	89,409		89,409
Other assets			
Derivative financial instruments	49,314		56,351
Right-of-use assets	1,931		2,236
Property, plant and equipment	3,612		3,821
Net defined benefit plan assets	1,087		_
Other	16,981		8,964
	72,925		71,372
TOTAL ASSETS	\$ 2,086,984	\$	2,030,651
LIABILITIES AND EQUITY			
LIABILITIES			
Deposits			
Individuals	\$ 1,324,213	\$	1,241,487
Business and government	310,686	i i	314,966
•	1,634,899		1,556,453
Borrowings with the Federation	136,481		169,897
Other liabilities	100,100		
Derivative financial instruments	2,697		15,491
Lease liabilities	2,097		2,376
Net defined benefit plan liabilities	2,890		3,129
Other	31,405		19,458
5.1.6.	39,104		40,454
TOTAL LIABILITIES	1,810,484		1,766,804
			· ·
EQUITY			
Capital stock	190		188
Distributable surplus earnings	12,718		4,414
Reserves	263,592		259,245
TOTAL EQUITY	276,500		263,847
TOTAL LIABILITIES AND EQUITY	\$ 2,086,984	\$	2,030,651

## Statement of Income

(unaudited)

For the years ended December 31

(in thousands of Canadian dollars)	2024	2023			
	ė 120 204	\$ 72,063			
Interest income	\$ 120,284				
Interest expense	81,883	40,555			
NET INTEREST INCOME	38,401	31,508			
Other income	12,344	11,768			
OPERATING INCOME	50,745	43,276			
Provision for credit losses	790	470			
NON-INTEREST EXPENSE					
Salaries and fringe benefits	9,928	11,559			
Occupancy costs	1,398	1,462			
Other	1,962	2,205			
	13,288	15,226			
OPERATING SURPLUS EARNINGS	36,667	27,580			
Income (loss) on fair value of derivative financial instruments	(1,004)	1,782			
Assessments paid to Desjardins Group components and related costs	(18,580)	(18,902)			
Community development expenses	(386)	(413)			
SURPLUS EARNINGS BEFORE TAXES AND MEMBER DIVIDENDS	16,697	10,047			
Income taxes on surplus earnings	2,246	1,624			
SURPLUS EARNINGS BEFORE MEMBER DIVIDENDS	14,451	8,423			
Member dividends	3,533	3,624			
Tax recovery on member dividends	(904)	(960)			
NET SURPLUS EARNINGS FOR THE YEAR AFTER MEMBER DIVIDENDS	\$ 11,822	\$ 5,759			

## Statement of Changes in Equity

(unaudited)

For the years ended December 31

For the years ended December 31										
	Reserves									
(in thousands of Canadian dollars)		Capital stock	Distributable surplus earnings	Appreciation reserve (derivative financial instruments)	Appreciation reserve (employee benefit plans)	General reserve	Reserve for future member dividends	Community Development Fund	Total reserves	Total equity
BALANCE AS AT DECEMBER 31 2022	\$	187 \$	96,064 \$	3,154 \$	(1,006) \$	145,776 \$	14,565 \$	864 \$	163,353 \$	259,604
Allocation to reserves adopted by the members at the general meeting		_	(96,064)	_	_	80,463	15,383	218	96,064	
Net adjustment for member dividends		_	_	_	_	1	_	_	1	1
Balance after distribution		187	_	3,154	(1,006)	226,240	29,948	1,082	259,418	259,605
Net surplus earnings for the year after member dividends		_	5,759	_	_	_	_	_	_	5,759
Other comprehensive income for the year		_	(1,517)	_	_	_	_	_	_	(1,517)
Statutory transfer		_	(133)	1,326	(1,193)	_	_	_	133	_
Net amounts used during the year		_	306	_	_	_	_	(306)	(306)	_
Other net change in capital stock		1	_	_	_	_	_	_	_	1
Net adjustment for member dividends		_	(1)	_	_	_	_	_	_	(1)
BALANCE AS AT DECEMBER 31, 2023	\$	188 \$	4,414 \$	4,480 \$	(2,199) \$	226,240 \$	29,948 \$	776 \$	259,245 \$	263,847
Allocation to reserves adopted by the members at the general meeting		_	(4,414)	-	_	4,191	_	223	4,414	_
Net adjustment for member dividends		_	-	_	_	(10)	-	-	(10)	(10)
Balance after distribution		188	-	4,480	(2,199)	230,421	29,948	999	263,649	263,837
Net surplus earnings for the year after member dividends		_	11,822	_	_	_	_	_	_	11,822
Other comprehensive income for the year		-	829	-	_	_	-	_	-	829
Statutory transfer		-	(230)	(757)	987	_	-	_	230	_
Net amounts used during the year		-	287	-	-	-	-	(287)	(287)	_
Other net change in capital stock		2	-	-	-	-	-	_	-	2
Net adjustment for member dividends		-	10	_	_	_	-	_	-	10
BALANCE AS AT DECEMBER 31, 2024	\$	190 \$	12,718 \$	3,723 \$	(1,212) \$	230,421 \$	29,948 \$	712 \$	263,592 \$	276,500

# NOTE TO THE FINANCIAL REPORT (unaudited)

#### NOTE 1 - TYPE OF OPERATIONS AND BASIS OF ACCOUNTING

Caisse Desjardins de Salaberry-de-Valleyfield (the caisse) is a cooperative whose purpose is to accept and help grow the savings of its members, as well as to extend credit and provide other financial products and services to its members. Its mission also includes fostering cooperation and promoting economic, social and cooperative education. It is governed by the Act Respecting Financial Services Cooperatives (the Act).

The caisse is registered with the Autorité des marchés financiers. It is also a member of the Fonds de sécurité Desjardins, whose main purpose is to establish and manage a security, liquidity or mutual assistance fund for caisses members of the Fund.

The caisse is a member of the Fédération des caisses Desjardins du Québec (the Federation), witch controls other components that together make up Desjardins Group.

This financial report has been prepared in accordance with the requirements set out in the Act. Deposits and borrowings with the Federation are presented on a net basis, although there is no contractual right to settle on a net amount. Except for the presentation of deposits and borrowings with the Federation, the Caisse applies accounting methods consistent with those used for the preparation of the combined financial statements of the Desjardins Group, in accordance with the International Financial Reporting Standards issued by the International Accounting Standards Board.

Some figures from the prior year were reclassified for consistency with the presentation of the current year's financial statements. This reclassification did not affect the caisse's surplus earnings or total assets and liabilities.