

# INVESTMENT AGREEMENT

MARKET-LINKED GUARANTEED INVESTMENT

Zenitude - Secure Guaranteed Portfolio with Income Option 8% - 5 years

To be retained until the account is closed or a new agreement or certificate is issued.

Folio	Account No.	Date of initial deposit (YY)	YY-MM-DD)	Date of issue (YYYY-MM-DD)	Date of maturity (YYYY-MM-DD)	Amount of initial deposit		
				2014-12-16	2019-12-16			
Regular Income	Regular Income							
Annual withdrawal (	%) Fre	equency	Date of first	payment (YYYY-MM-DD)	Amount of the regular income	Transfer to PCA or RS No.		
8.00%	6	Monthly						

## TERMS AND CONDITIONS GOVERNING THIS AGREEMENT

- 1- Cancellation Terms: The contract is concluded between the member and the Caisse two (2) business days following the member's receipt of this agreement (the "Effective Date"). The member is deemed to have received this agreement five (5) business days after it has been mailed, as applicable. Unless the member notifies the Caisse in writing within three (3) business days of the contract's Effective Date (the "Cancellation Deadline"):
  - that the information shown on the agreement is not in accordance with his/her request, or
  - that he/she does not accept all of the terms and conditions applicable to this agreement
  - the member shall be deemed to have provided the instructions indicated in this agreement and to have accepted all conditions described herein. If the member cancels the agreement before the Cancellation Deadline, the initial deposit invested by the member will be returned to him/her in full and without fees or interest.
- 2- Before the date of issue, the Caisse has the right not to proceed, in whole or in part, with the issuance of the Market-linked Guaranteed Investment (the "Guaranteed Investment"). Any refused initial deposit, minus the paid regular income, will be returned to the member, without fees, with pre-issue interest as stipulated in section 13.
- 3- Where applicable, this agreement is subject to the provisions of the Application Form for an RRIF or LIF issued and administered by Desjardins Trust Inc. that the member has already signed with the Caisse.

## TERMS AND CONDITIONS GOVERNING THE GUARANTEED INVESTMENT AND THE PAYMENT OF REGULAR INCOME

- 4- The member agrees to make, on the date of initial deposit, a first deposit (the "Initial Deposit") on which pre-issue interest is calculated according to section 13 of this agreement.
- 5- The Caisse shall be responsible for debiting from the account, on a monthly basis, the amount of regular income indicated above until the date of maturity. Amounts will be debited from the fixed return portion of the portfolio.
- 6- The regular income amount cannot be modified during the term.
- 7- On the date of issue (the "Date of Issue"), the member expressly consents that the balance of the deposit as of this date shall be reinvested in the form of a Market-linked Guaranteed Investment maturing on the maturity date (the "Date of Maturity"). The term of the Guaranteed Investment is five (5) years (the "Term").
- 8- The principal of this investment, minus the paid regular income, is guaranteed by the Caisse at maturity. The Guaranteed Investment may not be negotiated, transferred or redeemed before the Date of Maturity, except where the provisions stipulated in section 27 apply. No secondary market exists for this Guaranteed Investment nor will one be established.
- 9- This Guaranteed Investment may be hypothecated or given as security only in favour of the issuing Caisse to the extent permitted under current legislation.
- 10-This Guaranteed Investment is in Canadian dollars. The redemption of the principal, minus the paid regular income, and the payment of interest will be made in Canadian dollars.
- 11-This Guaranteed Investment is a deposit within the meaning of the *Deposit Insurance Act*, up to the maximum eligible amount. More information is available online (www.lautorite.qc.ca).

### FEES

12-This Guaranteed Investment is not subject to any management fees. Therefore, at maturity, the interest corresponding to the yield will not be affected by any management fees.

## TERMS AND CONDITIONS GOVERNING THE METHOD OF CALCULATION OF INTEREST

13-For the period between the date of Initial Deposit and the Date of Issue, the interest on the Initial Deposit shall be calculated on the daily balance at the pre-issue interest rate of 1.000% per annum converted at an equivalent monthly interest rate.

14-For the period between the Date of Issue and the Date of Maturity, the interest generated by the Guaranteed Investment shall be determined at maturity according to the variation in the Zenitude - Secure Guaranteed Portfolio with Income Option 8% in the following manner:

## Interest = Principal X Cumulative return X 100%

Principal

= The amount of the Initial Deposit, less any regular income payment made before the Date of Issue, plus the pre-issue interest accrued between the date of the Initial Deposit and Date of Issue.

return

Cumulative = Total cumulative return of components C1 and C2 as per their respective ratios. Component C2 is subject to a minimum and maximum return as described in sections 15 to 17.

100% = The rate of participation in the growth of the Zenitude - Secure Guaranteed Portfolio with Income Option 8%.

- 15-The maximum and minimum returns to be applied to the entire Zenitude Secure Guaranteed Portfolio with Income Option 8% will only be known on the Date of Starting Index when the fixed-yield component will have been determined. The member will be informed of these values upon reception of the Starting Index Confirmation Notice.
- 16- The Zenitude Secure Guaranteed Portfolio with Income Option 8% is broken down in the following manner:
  - i Fixed-yield component:

C<sub>1</sub>: Conventional term savings

60%

ii - Variable-yield component:

C2: Globally Diversified Basket

40%

- 17- The contribution of each of the components to the yield of the Guaranteed Investment is described below:
  - i Fixed-yield component (from which the total regular income will be paid)
    - C<sub>1</sub>: Conventional term savings

The cumulative return on the conventional term savings, which applies to 60% of the principal, shall be determined at maturity as follows:

Cumulative return = Compound fixed annual return applied to the entire term and equal to the higher of the following interest rates:

- The rate in force at the Caisse as at September 29, 2014 for a 5-year conventional term savings deposit, ajusted by a -0.03%
- Or the rate in force at the Caisse as at December 5, 2014 for a 5-year conventional term savings deposit, ajusted by a -0.03% variation.
- ii Variable-vield component
  - C2: Globally Diversified Basket

The cumulative return on the Globally Diversified Basket, which applies to 40% of the principal, shall be determined at maturity as follows:

Cumulative return = 
$$\left[ \left( \frac{CP^2}{CP^1} \text{ for } S_1 + \frac{CP^2}{CP^1} \text{ for } S_2 + \dots + \frac{CP^2}{CP^1} \text{ for } S_{20} \right) x \frac{1}{20} \right] -1$$

Minimum guaranteed cumulative return = 4.000% equivalent to a minimum guaranteed annual compound rate of return = 0.788% Maximum cumulative return = 17.000% equivalent to a maximum annual compound rate of return = 3.190%

- CP<sup>2</sup> The average closing price of each security on October 8, 2019, November 6, 2019 and December 5, 2019 (or the following business day if no reading takes place on this security on any of these dates).
- CP1 The price of each security at closing on December 5, 2014 (or the following business day if no reading takes place on this security on this date)
- $S_1$  to  $S_{20}$  = Each one of the twenty (20) securities listed below.

Security	Stock Market	Currency	Security	Stock Market	Currency
S <sub>1</sub> : Agrium Inc. (AGU CT) S <sub>2</sub> : Automatic Data Processing, Inc. (ADP UW)	Toronto Nasdag GS		S <sub>11</sub> : Kraft Foods Group, Inc. (KRFT UW) S <sub>12</sub> : Mitsubishi Corporation (8058 JT)	Nasdaq GS Tokyo SE	U.S. dollars Japanese Yen
S <sub>3</sub> : Canadian Imperial Bank of Commerce (CM CT)		Canadian dollars	S <sub>13</sub> : Pfizer, Inc. (PFE UN)	New York SE	U.S. dollars
S <sub>4</sub> : National Bank of Canada (NA CT) S <sub>5</sub> : BCE Inc. (BCE CT)	Toronto Toronto		S <sub>14</sub> : Power Corporation of Canada (POW CT) S <sub>15</sub> : Reed Elsevier NV (REN NA)	Toronto EN Amsterdam	Canadian dollar Euros
S <sub>6</sub> : Canadian National Railway Co. (CNR CT)	Toronto	Canadian dollars	S <sub>16</sub> : Roche Holding AG (ROG VX)	SIX Swiss	Swiss Francs
S <sub>7</sub> : Commonwealth Bank of Australia (CBA AT) S <sub>8</sub> : Duke Energy Corporation (DUK UN)	Australia SE New York SE		S <sub>17</sub> : Royal Dutch Shell Plc (RDSA NA) S <sub>18</sub> : Telefonica S.A. (TEF SQ)	EN Amsterdam Continuous	Euros Euros
S <sub>9</sub> : GlaxoSmithKline Plc (GSK LN) S <sub>10</sub> : Kimberly-Clark Corp. (KMB UN)	London SE New York SE	Pound Sterling U.S. dollars	S <sub>19</sub> : Texas Instruments Incorporated (TXN UW)	(Spain) Nasdaq GS	U.S. dollars
			S <sub>20</sub> : Total S.A. (FP FP)	Paris	Euros

## INTEREST LIMIT

- 18- The interest paid at maturity on component C<sub>2</sub> is subject to a maximum as described in section 17. The maximum annual compound rate of return that applies to the entire portfolio shall be set out in the notice of confirmation of the initial index.
- The return on the variable-yield component does not take into account the payment of dividends or distributions on shares or other securities included of the portfolio.

#### **RISK AND SUITABILITY**

- 20- Since the return on the Guaranteed Investment is tied to changes in the market, this Guaranteed Investment carries a higher level of risk than a traditional fixed-rate investment. Ultimately, the yield of the portion based on the performance of the stock market may be nil at maturity and only the minimum guaranteed interest could be paid. This Guaranteed Investment is different from traditional fixed-rate investments because it does not guarantee a return determined in advance. Also, the yield of the portion based on the performance of the stock market can only be known for certain at maturity and is a function of the appreciation of the securities, which could be subject to major fluctuations in the capital markets. Consequently, the Caisse cannot guarantee a return at the Date of maturity on the portion of the yield based on the performance of the stock market.
- 21- The return at maturity on the variable-yield component of the Guaranteed Investment will not be affected by changes in exchange rates, even if the security prices are published in foreign currencies.
- 22- The Guaranteed Investment is not a direct investment in securities of the variable-yield component. Therefore, the member is not entitled to the rights or the benefits of a shareholder, such as the right to receive distributions or dividends or the right to vote or attend shareholders' meetings.
- 23- The cumulative return is calculated based on the average of the closing price of each security as described in section 17. Consequently, the yield paid out at maturity may not reflect the rate of return on the variable-yield component between the Date of Issue and the Date of Maturity.
- 24- Given the features of this kind of investment, the potential purchaser should consult his/her advisor to make sure that such an investment meets his/her investment objectives.
- 25- This Guaranteed Investment is a sound investment for those whose investment horizon is at least as long as the term of the Guaranteed Investment and who also intend to keep it until maturity. It is also a sound choice for those who wish to diversify their investments and who wish to gain exposure to the capital market and to enjoy a regular, stable income.

#### **CONFLICT OF INTEREST**

26- The Caisse could find itself in a situation of conflict of interest because, as the issuer of the Guaranteed Investment, it or, as the case may be, the Fédération des caisses Desjardins du Québec (FCDQ) or another entity belonging to the same group as the FCDQ, calculates the yield and interest payable to members at maturity. However, the security prices are public information and accessible to members.

#### TERMS AND CONDITIONS GOVERNING REDEMPTION AND CONVERSION OPTIONS

27- Once a year, after the Guaranteed Investment has been held for three (3) years, the member may exercise his/her redemption or conversion option according to the terms and conditions set out below. The redemption option allows a member to redeem the total amount or a portion of the Guaranteed Investment. The conversion option allows a member to convert the total amount or a portion of the investment into another market-linked investment for a term that is equal to or longer than the term remaining on the current investment. Where appropriate, the member will have to contact the Caisse to find out about the eligible investments that are available to him/her during the conversion request period.

### **Eligible Amounts and Notice of Execution**

To exercise his/her redemption or conversion option, the member must advise the Caisse in writing, by telephone or by fax during the redemption or conversion periods indicated below. For a conversion, the member must indicate the new investment and the term selected. The redemption or conversion option may be exercised on the total amount or a portion of the amount invested (partial withdrawals of at least \$5,000, with a remaining balance of a least \$5,000). In cases where the balance prior to the exercise of the redemption or conversion option is less than \$10,000, the full amount of the investment must be redeemed or converted. Unless otherwise specified by the member, the option selected will be exercised on the full amount of the investment.

The Caisse is not in any manner required to advise the member of the periods in which he/she may exercise these options, the member being solely responsible for notifying the Caisse of his/her decision to exercise one or the other option according to the agreed terms.

The member who has notified the Caisse of his/her decision to exercise one of these options may only cancel this request during the redemption or conversion request periods, as determined below.

## **Dates for Exercising the Redemption or Conversion Options**

	Period No. 1	Period No. 2
Redemption or conversion request period*	2017-11-13 to 2017-11-24	2018-11-12 to 2018-11-23
Date of determination of the redemption or conversion value	2017-12-04	2018-12-03
Effective date of the redemption or conversion**	2017-12-07	2018-12-06

- \* Period during which either option may be exercised and that extends over a period of ten (10) business days.
- \*\* Date on which the principal, minus the paid regular income, and interest payment is made, if applicable, or the transfer to another investment is made.

## **Determination of the Redemption or Conversion Value**

The value of the redemption corresponds to the market value of the Guaranteed Investment on the date its value has been determined. The value of the conversion to another market-linked guaranteed investment is higher than the redemption value due to an increase granted to the member for demonstrating loyalty.

It is impossible to determine the redemption or conversion value in advance. The member will be informed of the approximate value of the redemption or conversion on request, during the request period only. The value is given for guidance only due to the time frame between the date the redemption request was made and the date the value of the redemption or conversion is determined. The member may therefore obtain a value that does not correspond to the approximate value received during the option request period, and the variations may be either higher or lower.

The redemption or conversion value varies based on the following factors: the regular income paid and to be paid, the cumulative return on the Guaranteed Investment since its issue, the fact that the principal guarantee, minus the paid regular income, applies at maturity only, volatility, interest rates and the term remaining before the Date of Maturity. Factors that influence redemption and conversion values interact, which means, for example, that one factor may cancel the potential increase in the redemption or conversion value that is attributable to another factor. To illustrate, an increase in interest rates may cancel the full amount or part of the increase in the redemption or conversion value that is attributable to the investment's cumulative return. Therefore, the redemption or conversion value may not reflect the product's cumulative return since its issue, and may even be lower than the principal, minus the paid regular income. The redemption or conversion value never equals the maximum possible value of the investment at maturity.

For a redemption or conversion, any amount paid over and above the principal, minus the paid regular income, and the minimum guaranteed interest already declared will be considered interest income for Guaranteed Investments held outside registered plans. Prior to making the decision to exercise either of these options, it is recommended that the member inquire about the applicable tax treatments.

#### **Extraordinary Events**

Even if the Caisse intends to proceed with the redemption or conversion request on the dates specified, extraordinary events may arise, as stipulated in section 29 below, that may prevent the Caisse from proceeding with the redemption or conversion as agreed. The member who notified the Caisse of his/her intention to exercise either of these options will then be informed of the situation.

#### RENEWAL AND TERMS AND CONDITIONS GOVERNING REDEMPTION OF PRINCIPAL AT MATURITY

28- On the Date of Maturity, unless the Caisse is notified to the contrary no later than the fifth (5th) business day following such date, the principal, minus the paid regular income, and interest shall be deposited to a Market-linked Guaranteed Investment of the same type. The term and the annual withdrawal shall be identical to those of this Guaranteed Investment or, should no identical Term and/or annual withdrawal be offered at that time, the term and the annual withdrawal shall be the ones closest to those of this Guaranteed Investment. If, when this Guaranteed Investment matures, a Market-linked Guaranteed Investment of the same type is not offered or is not available through automatic renewal for any reason whatsoever, the principal of the Guaranteed Investment, minus the paid regular income, and interest on it shall be deposited to a personalized annuity term savings account or a conventional term savings account, depending respectively on whether the plan is a registered (RRIF or LIF) or non-registered plan, for a term equal to the Term of this Guaranteed Investment. The annual interest rate shall be the rate then in effect at the Caisse for such investment, depending on the applicable term.

#### **EXTRAORDINARY EVENTS**

29- The member acknowledges that a disruption on capital markets (e.g. transactions halted due to a sharp drop in or a problem with the publication of security prices), a change in the publication of security prices (e.g. a merger, a stock split), securities facing some financial hardship (e.g. company bankruptcy) or any other extraordinary circumstance or event out of the control of Desjardins Group and having a significant impact on product management (an "Extraordinary Event") may occur and affect the Caisse's capacity to calculate or pay the yield or to fulfill any other obligation on the date provided for. If the Caisse believes, at its sole discretion, that such an event has occurred, the member agrees that the Caisse may depart from the terms and conditions of this agreement and take any action as deemed appropriate and equitable in the circumstances, including, without limitation, the substitution of securities, adjusting, anticipating or deferring the calculation or the payment of the yield, or determining the yield in a different manner. The Caisse will determine which measures to take in the above-mentioned circumstances, at its sole discretion, and will take reasonable action and will consider the interests of all stakeholders, in particular, without limiting the scope of the foregoing, those of members with products, those of other members of the Caisse or Desjardins Group, and the interests of the Caisse and those of Desjardins Group.

Because the product includes a minimum guaranteed yield, an extraordinary event will not affect this minimum yield.

## **ACCESS TO INFORMATION**

**30-** The return on the investment is posted regularly on the Desjardins website (**www.desjardins.com**) and is intended for information purposes only. The Guaranteed Investment's yield and interest payable will only be calculated on the Date of Maturity. Complete information about Market-linked Guaranteed Investments is available on **www.desjardins.com** or upon request by calling 1-800-CAISSES.

### **TAXATION**

31- This Guaranteed Investment is an investment eligible for registered retirement savings plans (RRSPs), registered retirement income funds (RRIFs), locked-in retirement accounts (LIRAs), life income funds (LIFs) and tax-free savings accounts (TFSAs). For Market-linked Guaranteed Investments not held in one of the aforementioned registered accounts, the pre-issue interest is considered to be interest income for tax purposes for the year the Guaranteed Investment is issued. Interest calculated on the minimum guaranteed rate, as described in section 14, must be added annually to the member's income throughout the entire term of the product, even if it has not yet been paid out. Amounts paid at maturity are considered to be interest income. During the year it is paid, the member must add the interest received at maturity to his/her income, excluding the amounts taxed in previous years. Compliant tax information slips are issued by the Caisse for this purpose. This information is of a general nature and constitutes neither a legal nor a fiscal opinion. Please discuss with your tax advisor for more information.

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## EXAMPLE OF RETURN CALCULATION AT MATURITY (5-year term) - Bull Market

Components of the Zenitude - Secure Guaranteed Portfolio with Income Option 8%	Cumulative Return at maturity*		Cumulative Return used	Weight in	Contribution to the Portfolio's Cumulative Return	Equivalent Compound Annual Return
C <sub>1</sub> : Conventional term savings	8.90%	N/A	8.90%	60%	5.34%	
C <sub>2</sub> : Globally Diversified Basket	25.53%	4.00% to 17.00%	17.00%	40%	6.80%	
			•		12.14%	2.32%

<sup>\*</sup> See section 17 for details on how return is calculated for each of the components. For conventional term savings, a compound annual rate of 1.72% (including the adjustment) has been used for information purposes only. It should not be interpreted as the interest rate to be applied to this agreement. The return is presented solely for information purposes and is not a guarantee of future performance.

# **EXAMPLE OF RETURN CALCULATION AT MATURITY (5-year term) - Bear Market**

Components of the Zenitude - Secure Guaranteed Portfolio with Income Option 8%	Cumulative Return at maturity*	Minimum Guaranteed Cumulative Return and Maximum Cumulative Return considered	Cumulative Return used		Contribution to the Portfolio's Cumulative Return	Equivalent Compound Annual Return
C <sub>1</sub> : Conventional term savings	8.90%	N/A	8.90%	60%	5.34%	
C <sub>2</sub> : Globally Diversified Basket	-2.38%	4.00% to 17.00%	4.00%	40%	1.60%	
					6.94%	1.35%

<sup>\*</sup> See section 17 for details on how return is calculated for each of the components. For conventional term savings, a compound annual rate of 1.72% (including the adjustment) has been used for information purposes only. It should not be interpreted as the interest rate to be applied to this agreement. The return is presented solely for information purposes and is not a guarantee of future performance.

Additional information

INST. 815 ANGLAIS L1

INST. 815 ANGLAIS L2

INST. 815 ANGLAIS L3

INST. 815 ANGLAIS L4

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