# **Investor fact sheet**

# Q1 - 2024

#### Our mission

As a cooperative financial group contributing to the development of communities, we give our members and clients the support they need to be financially empowered.

#### Our values

At Desjardins, our values are linked to our cooperative nature. They guide the decisions of our employees, managers and board members. They help boost engagement and serve as a benchmark to inspire our actions and create meaning and common purpose within the organization.

- Money at the service of human development
- Personal commitment
- Democratic action
- Integrity and rigour
- Solidarity with the community

Desjardins

Intercooperation

## **DESJARDINS IS**



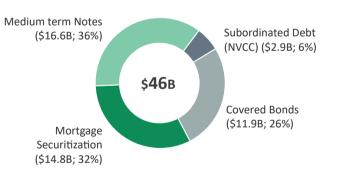
**204** Caisses

\$538M<sup>1</sup> Returned to members and community

## CAPITAL MARKETS PRESENCE

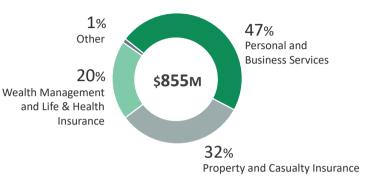
Desjardins Group can issue securities via the Fédération des caisses Desjardins du Québec (FCDQ), which acts as treasurer to the Desjardins Group. Ticker: CCDJ

## Long-term wholesale funding sources



## 2024 SURPLUS EARNINGS (3M)

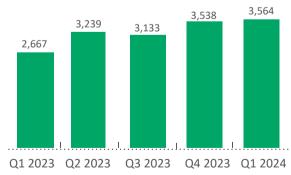
## **By Business Segment**



## Surplus earnings (\$M)

2,050	_	2,259	1 1 1
	1,242		I I I I I 855
	.1		342
2022 Publishe	2022 d <sup>2</sup> Restated <sup>3</sup>	2023	3M 2023 3M 2024

## TOTAL NET INCOME (\$M)



## **FINANCIAL STRENGTH** Capital ratio

21.0%	Tier 1A (CET1) <sup>4</sup>
7,4%	Leverage ratio <sup>4</sup>
<b>29.8</b> %	TLAC⁵
22.0%	Total <sup>4</sup>

## Credit ratings among the highest

	Moody's	S&P	DBRS	Fitch
Covered Bonds	Aaa			ΑΑΑ
Senior medium and long-term debt <sup>6</sup>	A1	A-	AA (low)	AA-
Outlook	Stable	Stable	Stable	Stable

## **ESG EVALUATIONS**

# Desjardins' ranking among diversified banks in North America

Moody's ESG:	1 <sup>st</sup> rank, as of May 2023
Sustainalytics:	1 <sup>st</sup> rank, as of June 2023
MSCI ESG Ratings:	2 <sup>rd</sup> rank, as of March 2024

## **BALANCE SHEET AND INCOME**



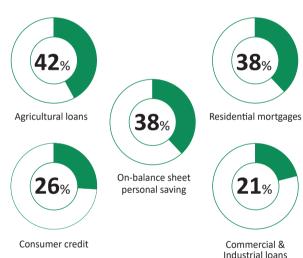
All figures are as of March 31, 2024, unless otherwise specified.

## **BUSINESS SEGMENTS**

(As of December 31, 2023)

#### **Personal and Business Services**

- Caisses in Quebec and Ontario and Desjardins Bank in Florida
- Leading player in consumer loans in Quebec
- Quebec's leader in:
  - residential mortgages
  - agricultural credit
  - on-balance sheet savings
- 4<sup>th</sup> in Canada in terms of credit card issuance (Based on 2022 outstandings)



#### Wealth Management and Life and Health Insurance

1st in Canada and Quebec for market-linked guaranteed investments (Based on 2022 assets under management)

#### Insurance and Annuity

- **3<sup>rd</sup>** in Quebec<sup>9</sup>
- 5<sup>th</sup> in CANADA<sup>9</sup>

\$7.0B<sup>1</sup> Direct Written Premiums

#### Property and Casualty Insurance

2<sup>nd</sup> in Quebec

**3<sup>rd</sup>** in Ontario

3<sup>rd</sup> in CANADA

\$6.9B<sup>1</sup> Direct Written Premiums

**31**<sup>st</sup> consecutive year of positive insurance service result or subscription profits (prior to the transition to IFRS 17)

## **DIGITAL EXPERIENCE**

## 2.6м

Number of users of **Desjardins Mobile Services** app<sup>10</sup>

## 74.4%

Digital adoption rate retail customers, an increase of 2.0 p.p. compared to Q1 2023

#### Recognition

JD Power Desjardins online brokerage, 2<sup>nd</sup> rank for the satisfaction of independent investors

#### World Coop Monitor 6<sup>th</sup> largest financial cooperative group in the world

## **Global Finance 6**<sup>th</sup> safest financial institution in North America

and **33**<sup>rd</sup> in the world

Forbes One of the Best 100 employers in the world for women

Mediacorp Canada One of Canada's top employers for Young People

Financial results publication

We use the strength of

cooperation to provide our

members with a wide range

of financial services, and to

contribute to the economic

and social development of

their communities.

Contact us

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**Investor Relations** 

us/investor-relations/

Q2 2024 – August 9, 2024 Q3 2024 – November 8, 2024 Q4 2024 – February 25, 2025

Desjardins

- For more information on non-GAAP financial measures and supplemental financial measures, see "Non-GAAP and other financial measures", of Desjardins Group's 2023 annual MD&A which is available on the SEDAR+ website at www. sedarplus.com (under the *Fédération des caisses Desjardins du Québec* profile). Non-GAAP financial measures used by Desjardins Group, and which do not have a standardized definition, are not directly comparable to similar measures used by other companies, and may not be directly comparable to any GAAP measures.
- 2. Surplus earnings before member dividends posted for fiscal 2022 totalled \$2,050 million under IFRS 4, "Insurance contracts", the standard in effect before the adoption of IFRS 17.
- 3. Desjardins Group adopted IFRS 17, "Insurance Contracts", as of January 1, 2023, restating comparative data for fiscal 2022.
- 4. In accordance with the Capital Adequacy Guideline issued by the AMF.
- 5. In accordance with the Total Loss Absorbing Capacity Guideline (TLAC Guideline) issued by the AMF.
- 6. Includes senior medium- and long-term debt issued which qualifies for the recapitalization (bail-in) regime applicable to Desjardins Group.
- 7. Data have been reclassified to conform to the current period's presentation.
- 8. These market shares are compiled using a methodology developed by Desjardins and based on several external sources, including the Bank of Canada, Statistics Canada and Investor Economics.
- 9. Based on direct written premiums 2022.
- 10. Number of retail customers having logged in at least once to the Desjardins Mobile Services application in the previous 90 days. The measure is as of the last day of the last quarter.

# Market shares in Quebec<sup>8</sup>